SPEAKER PROFILE

Mario Fucinari DC, CPCO, CPPM, CIC
16573 W. Catalina Drive
Goodyear, AZ 85395
Cell: 217.433.2405

Topics:

- The Cash Practice
- Clinical Guidelines
- Coding
- Compliance
- Cultural Diversity
- Documentation
- Ethics and Health Care
- Front Desk Procedures
- Human Trafficking Awareness
- Medicare
- Medical Errors
- Professional Boundaries
- Rehabilitation
- Suicide Prevention

About the Instructor

Dr. Mario Fucinari is a seasoned practitioner with over 35 years of experience running a successful chiropractic office. He is a Practice Consultant, a Certified Professional Compliance Officer, Certified Physician Practice Manager, Certified Insurance Consultant, and a Medicare Carrier Advisory Committee member. He travels throughout the year to speak to audiences nationwide, sharing his chiropractic expertise and insights about documentation, compliance, and optimal patient care.

Selected Class Description Titles (see attached for descriptions)

- Be Informed About the Informed Consent (1-2 Hours)
- Risk Management When Closing the Chiropractic Office (1-2 Hours)
- Navigating Rules and Regulations of a Cash Practice (1-2 Hours)
- Ethics in Health Care (1-2 Hours)
- Recognizing Cultural Diversity and Implicit Bias (1-2 Hours)
- Suicide Prevention, Mental Health, and the Chiropractic Profession (2 Hours)
- Human Trafficking and Awareness (1-2 Hours)
- Professional Boundaries in the Chiropractic Office (2 Hours)
- Proper Utilization of the ICD-10 Codes and Guidelines (2 Hours)
- Proving Medical Necessity in Any Type of Case (2 Hours)
- Personal Injury Documentation, Coding, and Case Management (3-4 Hours)
- Essential Requirements and Communications of the Chiropractic Office (DC and CA) (4 Hours)
- Medicare: It's Not Just PART Anymore (2-3 Hours)
- Medicare, HIPAA, and Coding Essentials (4 Hours)
- Stress Factors and the Prevention of Medical Errors (4 Hours)
- HIPAA Awareness Training and Office Risk Assessment (4 Hours)
- Motion Pattern Rehabilitation (4-6 Hours)
- Essentials of Risk Management and Office Procedures (8 Hours)

Be Informed About the Informed Consent
With Mario Fucinari DC, CPCO, CPPM, CIC

Informed consent for treatment requires clear communication about choices. Informed consent is not a signature on a form; it is a communication process in which patients are given information about their options for tests, treatments, or procedures and the opportunity to participate in informed decisions. Proper documentation is essential to avoid litigation. Dr. Mario Fucinari will define the standard of care and clarify the components and delivery of appropriate informed consent.

Biography:

Dr. Mario Fucinari is a Palmer Davenport graduate. He is uniquely qualified as a seasoned practitioner, nationally recognized speaker, author, and instructor. Dr. Mario has decades of experience in compliance, coding, and documentation. He is a member of the Carrier Advisory Committee for Medicare, a Certified Professional Compliance Officer (CPCO), a Certified Physician Practice Manager (CPPM), and a Certified Insurance Consultant (CIC).

Learning Objectives:

- Apply information to the policies, procedures, and protocols of informed consent
- Learn the consequences of an improper informed consent
- Learn about patient's rights to choose their care
- Discover "informed consent" and how to apply this to chiropractic care.
- Apply knowledge to design a treatment plan that shows the rationale for care
- Learn the common errors in documentation that lead to denials

Hour 1

- The Standard of Care
- Informed Consent and the Consultation
- The Informed Consent and your Treatment Plan
- The Diagnosis
- Legal Requirements to Provide Risks, Benefits, and Alternatives to Chiropractic Treatment
- The consequences of not delivering a proper informed consent
- When does the established patient need an informed consent?

Hour 2

- The Reasonable Standard Law
- Avoid "Shrouded Importance"
- The Components of the Informed Consent
- Specific State Informed Consent Guidelines
- Clear Communication of the Informed Consent

- What is meant by inherent or foreseeable risks?
- The "Process" of informing the patient
- Special Circumstances Informed Consent
- Questions and Answers

Navigating Rules and Regulations of a Cash Practice

Mario Fucinari DC, CPCO, CPPM, CIC

Operating a cash practice offers numerous advantages, including increased control over pricing, reduced administrative burdens, and enhanced patient-provider relationships. However, it also comes with its own set of challenges and risks. Failure to comply with the rules and regulations specific to cash practices can lead to severe consequences, including legal penalties, loss of licensure, and damage to professional reputation. This class aims to equip practitioners with the knowledge and tools to navigate the legal landscape, ensuring compliance and mitigating potential risks.

About the Instructor

Dr. Mario Fucinari is a seasoned practitioner with over 35 years of experience running a successful office. He is a Practice Consultant, a Certified Professional Compliance Officer, Certified Physician Practice Manager, Certified Insurance Consultant, and a Medicare Carrier Advisory Committee member. He travels throughout the year to speak to audiences nationwide, sharing his chiropractic expertise and insights about documentation, compliance, and optimal patient care.

Learning Objectives

- Establish the protocols to accomplish a cash practice legally and ethically
- Learn the common errors in the quest to become a cash practice
- Identify Risk Management issues in a cash practice
- Learn Documentation Requirements unique to a cash practice

Hour 1

- The Lure of a Cash Practice
- Compliance and the Law
- Medicare and the Cash Practice
- Financial Policies

Hour Two

- Time of Service Discounts
- The Advance Beneficiary Notice (ABN) Regulations
- The No Surprises Act and Your Financial Policy
- Legal Requirements in Chiropractic Documentation
- Questions and Answers

Recognizing Cultural Diversity and Implicit Bias

With Mario Fucinari DC, CPCO, CPPM, CIC

There are many forms of bias and discrimination. If left unchecked, biases and discrimination lead to diminished quality of patient care, leaving patients feeling isolated. Cultural and diversity awareness presents legal and ethical challenges when treating persons of different races, cultures, sexual orientations, and gender identities. This course will give you a better understanding of recognizing bias and discrimination, and utilize strategies that can help you become a culturally competent professional by coping with implicit bias. We will present methods to develop policies and procedures for best practices involving patient intake forms, consultation, and staff training.

Learning Objectives:

- Develop an appreciation for cultural diversity;
- Attendees will learn basic concepts, including to be able to define the concept of implicit or unconscious bias;
- Understand the history of immigration in the United States and how immigration is affected by various social, political, religious, and economic factors;
- Learn the definitions and application for basic concepts including culture, ethnicity, race, racism, stereotype, prejudice, and discrimination;
- Realize challenges in the care of the LGBTQ community;
- Ability to demonstrate how biases can influence office decisions and healthcare;
- Integrate policies and procedures that embrace acceptance and empathy rather than awareness and tolerance.

Hour One

- Definitions of implicit bias
- How are biases formed?
- Ethical considerations when treating diverse populations
- What effect do biases have in our community and our profession?
- Policies and resources for doctors and staff

Hour Two

- Evaluating your intake forms
- Develop methods to provide context to patients as to why specific questions are asked for healthcare
- Ways to empower the patient how to answer social questions on forms
- Questions and Answers

Suicide Prevention, Mental Health, and the Chiropractic Profession

With Mario Fucinari DC, CPCO, CPPM, CIC

According to Gallup, unhappiness has been increasing globally for a decade. In the aftermath of COVID, the isolation people feel from working at home, the financial stress of inflation, and depression due to stress, suicides have dramatically increased. It is crucial that, as part of the primary healthcare workforce, chiropractors are competent in the early identification of suicide risk. Learn how to use evidence-informed strategies to address the needs of potential suicide individuals.

Biography:

Dr. Mario Fucinari is a Palmer Davenport graduate. He is uniquely qualified as a seasoned practitioner, nationally recognized speaker, author, and instructor. Dr. Mario has decades of experience in compliance, coding, and documentation. He is a member of the Carrier Advisory Committee for Medicare, a Certified Professional Compliance Officer (CPCO), a Certified Physician Practice Manager (CPPM), and a Certified Insurance Consultant (CIC).

Learning Objectives:

- Improve skill, knowledge, and attitudes in addressing behavioral and mental health with patients.
- Identify risk alerts and develop a safe plan related to them
- Improve knowledge and skill when screening and assessing patients for substance use, depression, PTSD, and suicidal thoughts.
- Enable providers to conduct brief interventions using motivational interviewing to build trust and increase adherence and engagement in collaborative treatment planning.
- Help providers refer patients to treatment services and follow up on referrals.

Hour One

- How do you measure happiness?
- The five elements of a great life
- The serious outcome of the COVID Pandemic – Depression and Suicide
- Stress, Chronic Pain, and the Suicide relationship
- Known Risk Factors for Suicide

Hour Two

- Patients at Risk for Suicide
- What can providers do to improve people's lives and intervene in suicide idealization
- Consultation Techniques to Detect Suicide Thought – Talk, Ask, Listen, Care
- Action Steps in Suicide Intervention
- Questions and Answers

Human Trafficking and Awareness
With Mario Fucinari DC, CPCO, MCS-P

Length of Course: 1-2 Hours

Course Description

Human Trafficking is considered modern-day slavery. This course will give you a better understanding of what human trafficking is, how to identify a patient or an individual who may be a victim of human trafficking, and how to properly report the abuse. You will be equipped with the resources to help fight human trafficking and provide resources to victims. Learn important terminology in this field, the different types of human trafficking that exist and an understanding of the scope of the problem, both domestically and globally.

Course Objectives

- To gain an understanding of the scope and magnitude of human trafficking, in both sex trafficking and labor trafficking.
- To recognize and identify individuals who may be victims of human trafficking.
- To understand trafficking from the perspective of the victim and the multiple needs of survivors.
- To learn key terminology associated with human trafficking.
- To recognize the roles that various disciplines/professionals have to play in anti-trafficking efforts.

Course Outline

- Forms of human trafficking
- Myths and realities of human trafficking
- What is labor trafficking
- Who are the traffickers?
- Who are the victims?
- The mindset of the victim
- Identifying trafficked persons
- Policies and resources for doctor, staff and the victim
- Mandatory reporting of child abuse

Professional Boundaries in the Chiropractic Office
With Mario Fucinari, DC, APMP, CPPM, CPCO

Professional Boundaries – 2 Hours

We will explore professional and sexual issues in the chiropractic office. Recent events have led to an acute awareness of a physician's actions that may compromise the physician-patient relationship. The chiropractic practice is unique in that it frequently involves physical contact with patients of all ages. A chiropractic office's unique circumstances may lead to situations that challenge legal, practical, and cultural differences between the doctor, staff, and patient. Ethical principles and models for decision making that is most applicable in the healthcare profession will be discussed.

Learning objectives:

- Differentiate between personal and professional ethics;
- Identify typical legal implications associated with boundary dilemmas;
- Identify typical cultural implications associated with ethical dilemmas;
- Identify behaviors that cross the boundaries of professional healthcare behavior;
- Discuss ways to mitigate allegations of boundary misconduct

Hour 1

- Shifting of attitudes and boundaries in society
- Boundary violations in the news
- Legal and Ethical Implications of Professional Boundary Violations
- The effects of boundary violations on the patient and the doctor
- Boundary violations from the patient's perspective
- The Doctor's Boundaries

Hour 2

- Discrimination Awareness
- Section 1557 of the Patient Protection and Affordable Care Act
- Sexual Harassment Awareness
- The Informed Consent
- Treatment of a Minor
- Establishing Policies and Procedures On Professional Boundaries
- Vicarious Liability Issues
- Questions and Answers

Proper Utilization of ICD-10 Codes and Guidelines
With Mario Fucinari DC, CPCO, CPPM, CIC

Each year, the ICD-10 code system updates on October 1. Ensuring your practice is aware of the codes and proper use is imperative. Updating codes and policy guidelines on their use is essential in your practice. Learn the rules, regulations, and procedures of diagnosis coding. We will examine how to diagnose your patients effectively, look for the red flags in coding, and better utilize the coding guidelines to explain the patient's circumstances. Perfect for doctors, staff, and billers.

Biography:

Dr. Mario is a seasoned practitioner and a nationally recognized speaker, author, and instructor with decades of experience in compliance, coding, and documentation. He has served for the last 12 years as a member of the Carrier Advisory Committee for Medicare. Dr. Mario is a Certified Professional Compliance Officer (CPCO), a Certified Physician Practice Manager (CPPM), and a Certified Insurance Consultant (CIC).

What you will learn:

- Learn the top methods to evaluate your ICD-10 usage
- Incorporate proper utilization of the NEW ICD-10 codes and guidelines
- Understand what the codes mean
- Recognize code combinations to avoid
- Be able to accurately describe the patient's condition in all phases of care

Hour One

- Coding Guidelines for the Chiropractic Office
- Increased Specificity in ICD-10 Coding
- The Importance of Complicating Factors
- ICD-10 Code Combinations that Will Trigger a Denial
- ICD-10-CM coding changes for 2024
- Coding of Trauma

Hour Two

- Personal Injury Coding
- Medicare Coding Principles
- The hierarchy and sequencing of diagnosis codes
- External Cause Coding Guidelines
- Application of the Social Determinants of Health (SDOH) codes

Risk Management When Closing the Chiropractic Office

with Mario Fucinari DC, CPCO, CPPM, CIC

Just as opening a practice by hanging a shingle outside the front door is a myth, so is closing a practice by taking down the shingle. PPO contracts, state and federal requirements, staff issues, and of course, patient care must be taken into consideration. Dr. Mario Fucinari, a Certified Professional Compliance Officer and a Certified Physician Practice Manager, will take you through considerations in the closing of your practice.

Learning Objectives

- Evaluate proper procedures for closing a practice
- Learn the common errors and causes of litigation when closing the chiropractic office
- Understand government and state regulations of notification when closing the office
- Establish procedures for patient, insurance, and state board notification of closure
- Understand HIPAA and patient accessibility to their records

Hour One

- Application of ethics in the closure of a practice
- Proper notifications required and their timing
- Medicare requirements in closure of a practice
- State Requirements When Closing the Office (State Specific)

Hour Two

- Ensuring access to patient records
- Record retention after closing the office
- Notification to insurance companies of the closure of a practice
- Notification to your malpractice carrier of the closure of a practice
- Notification requirements to your patients of the closure of a practice
- Closure of a practice due to the Physician’s death
- Questions and Answers

Ethics in Health Care
Mario Fucinari DC, CPCO, CPPM, CIC

How do you know if you are an ethical person? Personal and professional ethics affect your overall success and satisfaction. Your core convictions enter every area of your professional and personal life. Knowing the difference between right and wrong is not enough. Knowing what the right thing is and doing it is different. Discover what the public expects regarding ethics from their healthcare team and where you fit in.

Speaker Biography

Dr. Fucinari led a highly successful practice in Decatur, Illinois for 35 years. He graduated from Palmer College of Chiropractic Davenport in 1986. Dr. Fucinari is a member of the Carrier Advisory Committee for Medicare, a Certified Professional Compliance Officer (CPCO), Certified Physician Practice Manager, and a Certified Insurance Consultant. He is an author of several books on matters such as compliance, HIPAA, ICD-10 coding, and E/M Guidelines.

Learning Objectives:

- Understand the role of ethics in healthcare
- Recognize ethical issues and how to proceed when they arise
- Define what ethics is and how it relates to our daily life
- Understand and define the concepts of integrity and professionalism
- Identify critical principles the public expects from their healthcare provider
- Identify ethical dilemmas and apply ethical principles
- Learn to understand a leader's ethical responsibilities

Hour One
- Define and Discuss the meaning of Ethics
- Evaluate if a Whistleblower is considered ethical.
- Examine Ethical Standards in the Law for Chiropractic (State Specific)

Hour Two
- Properly Executing the Informed Consent
- Evaluate the value of Anti-Discrimination Policies
- Discuss and Create Awareness of Professional Boundaries
- Questions and Answers

Proving Medical Necessity in Any Type of Case

With Mario Fucinari DC, CPCO, CPPM, CIC

One of the best ways to avoid claim denials is to document defensibly and prove that your treatment was *undeniably* a medical necessity. Dr. Mario Fucinari will define medical necessity in any clinical case and clarify the components of documentation and billing required. Learn from a certified compliance officer and seasoned practitioner of 35 years how to incorporate the latest developments into your practice without giving up your chiropractic roots. Perfect for doctors, staff, and billers.

Learning Objectives

- Attendees will be able to justify your care through documentation and coding.
- Realize the consequences of denials and recoupments in the chiropractic office.
- Learn to differentiate between maintenance care and active care.
- Apply knowledge to design a treatment plan that shows the rationale for care.
- Learn the common errors in documentation that lead to denials.

Hour 1

- The Standard of Care
- Legal Requirements in Chiropractic Documentation
- Chiropractic Care and the Function Relationship
- The Initial Encounter Report
- Consultation Methods in Various Case Scenarios
- The Personal Injury Consultation

Hour 2

- Medical Decision-Making Determination and Documentation
- Documentation of the SOAP Note
- The Importance of the Outcome Assessment Tests
- The Assessment and Medical Necessity
- The Treatment Plan and Medical Necessity
- Questions and Answers

Personal Injury Documentation, Coding and Case Management

Auto accidents are a cause of injury and litigation often seen in the chiropractor's office. Learn how to navigate the pitfalls and legal land mines. This course will take a close look at Personal Injury patient care. Learn the protocols you must master to show medical necessity for the care you render and the rationale of the documentation and diagnosis you develop.

Learning Objectives:

- Analyze documentation guidelines and requirements
- Understand staff's responsibility to provide documentation elements
- Acquire appropriate clinical reasoning skills to assess and diagnose patient conditions accurately.
- Justify a patient care plan based on evidence-based practice guidelines
- Develop practical evidence-based communicate skills with peers, patients, and auditors
- Establish legal and ethical behavior as a health care professional
- Integrate research with examination and treatment procedures

Hour 1

- How to Verify Coverage
- The Role of the Police Report
- Financial Policies, the GFE, LOP, and Lien Law
- The Consultation
- The Existing Patient Dilemma

Hour 2

- The *Causal* Connection
- Colossus and Derivative Software
- The Required Elements of a Personal Injury Consultation
- Outcomes Assessment Tools

Hour 3

- E/M Guidelines in Personal Injury
- Required Elements of the Examination of the Kinetic Chain for musculoskeletal and Traumatic Brain injuries
- Ordering and Reviewing X-Ray and MRI

Hour 4

- SOAP Note Requirements in the Personal Injury Case
- Physical Therapy Modalities and Procedures for the Personal Injury Case
- Diagnosis Guidelines in Personal Injury
- Types of Deposition
- Questions and Answers

Essential Requirements and Communications for the Chiropractic Office
With Mario Fucinari DC, CPCO, CPPM, CIC

Whether you are new in practice or a seasoned practitioner, running a successful chiropractic office requires a clear understanding of procedures, regulations, and coding. Chiropractic physicians and their staff must work as a TEAM and know all applicable policies and procedures on documentation, billing, collections, and compliance. The consequences are too serious! Even the cash practice is affected by regulations such as the No Surprises Act, HIPAA, and the Anti-Kickback Statute. Learn what patient treatment, billing, and coding tools are essential in Chiropractic practice. This class is perfect for the doctor, staff, and billers.

Learning Objectives:

- Understand government regulations and industry trends.
- Learn about patient's rights.
- Identify legal aspects of patient communication.
- Learn crucial front desk procedures for patient intake.
- Define step-by-step procedures at the front desk to avoid costly billing and collection errors.
- Establish procedures for proper claim form submission
- Discover "informed consent" and how to apply this to chiropractic care.
- Learn the critical components of a good history.
- Learn Medicare requirements and forms

Hour 1

- Improving Processes, Procedures, and Efficiency
- Ethics and Compliance Requirements
- Overview of the "Revenue Cycle"
- Insurance verification process

Hour 2

- HIPAA concerns in Appointment scheduling
- Patient registration required elements
- Front Office Documentation Procedures
    - Intake Forms
    - Informed Consent *Legal* Procedures

Hour 3

- Front Office Documentation Procedures (cont'd)
    - HIPAA Forms and Protocols
    - Non-Pregnancy Verification
    - Permission to Treat a Minor *Legal* Protocols
- Medicare Medigaps, Secondaries, and the QMB patient
- Communicating Your Financial Policies

Hour 4

- Co-pay, deductible collection, and cash procedures
- The No Surprises Act
- E/M Services – Who can do what
- What are the *Chiropractic* Vital Signs
- Questions and Answers

Medicare: It is Not Just P.A.R.T. Anymore

With Mario Fucinari DC, CPCO, CPPM, CIC

Just when you think you know it, the rules have changed again! See how Medicare's documentation and coding requirements have changed again, including the ABN and GFE Forms. Documentation is more than P.A.R.T. Learn how these changes are being implemented in all carriers of insurance reimbursement. Knowing the documentation and coding requirements will guide you in supporting the care you render to your patients. This class is helpful for doctors, staff, and biller.

Biography:

Dr. Mario Fucinari is uniquely qualified as a seasoned practitioner, nationally recognized speaker, author, and instructor. He has decades of experience in compliance, coding, and documentation. He has served for the last 14 years as a member of the Carrier Advisory Committee for Medicare. Dr. Mario is a Certified Professional Compliance Officer (CPCO), a Certified Physician Practice Manager (CPPM), and a Certified Insurance Consultant (CIC).

Learning Objectives:

- Attendees will be able to relate Medicare requirements in their documentation
- Identify legal aspects of proper documentation
- Explain procedures for proper claim form instructions
- Attendees will Demonstrate the documentation required for P.A.R.T.
- Demonstrate clinical examples to utilize the A.B.N. form properly
- Illustrate Function's role in Medicare
- Integrate outcome assessment tools to develop treatment goals

Hour One

- How to Analyze CERT reviews
- The Medicare Beneficiary Identifier
- Summarize Participating and Non-Participating Provider Facts
- Contrast Medicare Parts A, B, C, D, G, N.
- The Proper Informed Consent and Prevention of Medical Errors

Hour Two

- The Initial Encounter Report Requirements in Medicare
- Importance of Outcome Assessments and Proving Medical Necessity
- Components of Evaluation and Management Services
- The Medicare "Episode of Care"
- Medicare Definition of Medical Necessity
- Meeting Medicare Requirements through Biomechanical Evaluation

Hour Three

- Optimally Use the ICD-10 Coding Guidelines in Medicare Patient Care
- Medicare P.A.R.T. Assessment of the Subluxation

- Medicare SOAP Note
- The Medicare Advance Beneficiary Notice (ABN) Regulations
- Medicare Financial Policies
- Medicare Signature Requirements
- Questions and Answers

Medicare, HIPAA, and Coding Essentials
Mario Fucinari DC, CPCO, CPPM, CIC
4 Hours

Whether you are new in practice or a seasoned practitioner, running a successful chiropractic office requires a clear understanding of office procedures, regulations, billing, and coding. Even the cash practice is affected by regulations and coding such as Medicare, the ICD-10 Coding, the *NEW* E/M guidelines, and *NEW* HIPAA updates for 2024. Learn what patient treatment, billing, and coding risk management tools are essential to succeed in Chiropractic practice. This class is designed for everybody; doctors, staff, and billers will gain helpful information!

Biography:

Dr. Mario Fucinari is a Palmer Davenport graduate. He is uniquely qualified as a seasoned practitioner, nationally recognized speaker, author, and instructor. Dr. Mario has decades of experience in compliance, coding, and documentation. He is a member of the Carrier Advisory Committee for Medicare, a Certified Professional Compliance Officer (CPCO), a Certified Physician Practice Manager (CPPM), and a Certified Insurance Consultant (CIC).

Learning Objectives:

- Understand government regulations and industry trends.
- Determine Function's role in insurance policies.
- Establish procedures for consultation and examination essentials in the treatment plan.
- Be able to define "Medical Necessity" in various carriers
- Integrate outcome assessment tools to develop treatment goals
- Learn Medicare documentation guidelines and requirements
- Explore the NEW 2024 ICD-10 Codes and how they affect patient care
- Give clinical examples to utilize the NEW ABN form properly

Hour 1

- Compliance Requirements
- The Standard of Care
- The Eight *Required* Elements of a Documented Compliance Plan
- Legal Requirements in Chiropractic Documentation

Hour 2

- HIPAA Privacy Policy and Section 1557 Requirements
- HIPAA Privacy and Security Rule Updates
- Patient Access to Medical Records and the Cures Act
- UPDATED Documentation Requirements for HIPAA
- Financial Policy Pitfalls, Red Flags, and Hazards

Hour 3

- The Medicare Initial Encounter Report
- E/M Guidelines and Documentation
- The Importance of the Outcome Assessment Tests
- The Assessment and Medical Necessity
- The Advance Beneficiary Notice (ABN) Regulations

Hour 4

- Updates in ICD-10 Utilization
- Rules in ICD-10 Coding
- ICD-10 Coding Guidelines
- Questions and Answers

Stress Factors and the Prevention of Medical Errors
With Mario Fucinari DC, CPCO, CPPM, CIC

Over the last twenty years, medical errors have continued to be a significant cause of death in the United States. Medical errors increase expenses in additional patient care and possible litigation costs, devastating the patient, family, doctors, and staff. Doctors must contend with the stress of family life, running a practice, and administrative duties, which increase the likelihood of errors. The goal of the course is to provide an overview of the problem of medical errors, factors contributing to the occurrence of these errors, and steps that can be taken to reduce medical errors in key care settings. .

Learning Objectives

- Understand the adverse occurrences from medical errors
- Define the Root Cause of Medical Errors
- Identify programs to reduce medical errors.
- Outline the Do's and Don'ts of medical record documentation.
- Learn the consequences of an improper informed consent
- Recognize three human factors involved in medical errors.
- Compare three methods to avoid medical errors in any practice setting

Hour One

- Overview of Medical Error Rates
- The Cost of Medical Errors
- The Opioid and Fentanyl Epidemics
- What Language Do You Speak?
- Stress, Burnout, and the Relationship to Medical Errors
- Stress and Depression

Hour Two

- Strategies for Quality Improvement
- The Standard of Care
- How a Pilot Can Teach Us to Reduce Medical Errors
- The Reasonable Standard Law
- Informed Consent and the Consultation
- Delivery of the Informed Consent

Hour Three

- The Components of the Informed Consent
- Specific State Informed Consent Guidelines
- Special Circumstances Informed Consent
- Financial Polcies

Hour Four

- Documentation Mistakes Leading to Medical Errors
- The Future Role of AI in Documentation

- What is the Role of Radiology in the Chiropractic Practice
- The Importance of a Specific Diagnosis
- Patient Safety in the Treatment Room, Therapy, and Radiology
- Questions and Answers

HIPAA Awareness Training and Office Assessment

With Mario Fucinari DC, CPCO, CPPM, CIC

4 Hours

The Health Insurance Portability and Accountability Act (HIPAA) was first passed in 1996. The HIPAA requirements were recently updated expanding the requirements to keep patient records confidential. The Federal government mandates annual training on HIPAA rules and regulations. Dr. Mario Fucinari will update the attendees as he guides you through a nuts-and-bolts risk assessment of your office, explaining the required actions and guidelines to keep your office compliant from the front desk to the treatment room.

Learning Objectives:

- Define what HIPAA is and how it relates to our daily life
- Identify critical principles the public expects from their healthcare provider
- Understand what your patient has come to expect in HIPAA Privacy
- Learn HIPAA guidelines for patient treatment, payment, and healthcare operations
- Recognize elements of the risk assessment that must be documented
- Develop and write policies and procedures for the operation of the Chiropractic office
- Define and detect discrimination in the office
- Evaluate each team member's role in HIPAA Compliance

Hour 1

- Introduction to HIPAA
- Discuss HIPAA Risk Assessment Requirements
- HIPAA and Nebraska State Laws
- Discuss HIPAA Office Staff Training Requirements
- Examine Using and Disclosing Protected Health Information

Hour 2

- Evaluate the HIPAA Privacy Regulations
- The HIPAA Privacy Notice Requirements and Examples
- Protected Health Information Use and Disclosures
- HIPAA and Mental Health
- Disclosure of Serious and Foreseeable PHI
- Evaluate HIPAA Security Regulations
- Examine Ransomware, Malware, and Virus Threat Mitigation
- Password Protection

Hour 3

- Discuss Front Desk HIPAA Procedures
- Maintenance and Release of Patient Records
- The Cures Act: Patient Access to Health Care Records
- Financial Policies
- Examine The No Surprises Act Procedures
- HIPAA "In-Person" Rights

Hour 4

- Discuss HIPAA Section 1557 Discrimination Awareness Requirements
- HIPAA Physical Safeguards
- Evaluate The Business Associate Agreement
- Required HIPAA Forms
- Questions and Answers

Motion Pattern Rehabilitation

Deconditioning occurs after periods of inactivity due to injury or a sedentary lifestyle. The benefits of rehabilitation therapy require more than just handing a sheet of paper to the patient. This course will educate the chiropractic physician on researched based assessments and treatments of aberrant motion patterns. Help your patients achieve physical independence and quality of life. This class is of benefit for both the doctor and staff.

Dr. Mario Fucinari is a seasoned chiropractor of 35 years who holds certifications in compliance, sports injuries, whiplash injuries, and rehabilitation. Dr. Fucinari has used effective protocols on sports teams, the Illinois ballet, VA patients, and post-concussion syndrome victims. Learn common sense protocols without giving up your chiropractic roots.

Learning objectives:

- The attendee will be able to define "Medical Necessity" with various carriers
- Learn Examination Techniques to Uncover Functional Loss
- Identify the concepts of range of motion and flexibility.
- Identify and understand the ABCs of proprioception.
- Understand how to implement low-tech rehabilitation techniques into treatment strategies to maximize performance and function
- Determine appropriate types of feedback for your client depending on their skill level
- Create sport-specific treatment options using athlete engagement
- Accurately diagnose functional motion patterns
- Educate participants on proprioception, VOR, and VSR disruptions
- How to assess deconditioning of the kinetic chain in chronic neck and back pain
- Learn how to create an individualized corrective treatment rehabilitation program for your patients
- Identify and understand rehabilitation considerations for shoulder and arm injuries.

Hour 1

- What is Considered a Medical Necessity
- The Standard of Care
- The Informed Consent

Hour 2

- Concepts of the Kinetic Chain
- Outcome Assessment Tests
- Diagnostic Imaging Interpretation for Biomechanics and Pathology

Hour 3

- Examining the Components of Ambulation
- Objective Analysis of the Lower Extremities
- Objective Assessment of the Shoulder and Arm

Hour 4

- Two-Point Reference Technique to Evaluate Spinal Range of Motion
- Muscle Strength Testing to Determine Rehabilitation Protocols
- Research Trends in Rehabilitation
- Research Updates on the Use of Custom Orthotics
- The Diagnosis: Tell the Whole Story

Hour5

- Nutritional Consideration in the Treatment of the Patient
- Rehabilitation Protocols and Hands-On Training of Upper Cross Syndrome
- Rehabilitation Protocols and Hands-On Training of Lower Cross Syndrome

Hour 6

- Rehabilitation Protocols and Hands-On Training of Piriformis Syndrome
- Rehabilitation Protocols and Hands-On Training of Shoulder and Arm Injuries
- Rehabilitation Protocols and Hands-On Training of the Post-Concussion Patient
- Questions and Answers

Essentials of Risk Management and Office Procedures
With Mario Fucinari DC, CPCO, CPPM, CIC

Chiropractic Physicians and their staff must know all applicable policies and procedures on documentation, billing, collections, and compliance. Even the cash practice is affected by regulations such as the No Surprises Act, HIPAA, and the Anti-Kickback Statute. Learn what documentation, patient treatment, billing, and coding tools are essential in the Chiropractic practice. Simple changes will significantly affect the office's efficiency and productivity. This class is designed for everybody; doctors, staff, and billers will gain useful information!

Learning Objectives:

- Understand government regulations and industry trends
- Identify legal aspects of patient communication
- Learn crucial front desk procedures for patient intake
- Define step-by-step procedures at the front desk to avoid costly billing and collection errors
- Establish procedures for proper claim form submission
- Identify legal aspects of appropriate documentation in the Standard of Care
- Discover what "informed consent" is and how to apply this to chiropractic care.
- Determine Function's role in insurance policies
- Be able to define "Medical Necessity" in various carriers
- Integrate outcome assessment tools to develop treatment goals
- Learn Medicare documentation guidelines and requirements
- Learn the NEW ICD-10 Coding Guidelines

Class Outline

Hour 1
Laws and Ethics

- What Language Do You Speak?
- The Chiropractic Team Positions and Responsibilities
- Appointment scheduling – HIPAA
- Overview of the "Revenue Cycle"

Hour 2

Risk Management – Insurance

- Demographics Patient registration required elements
- Insurance verification process
    - ✓ Patient Name
    - ✓ Name/Payer ID of Ins Company
    - ✓ Subscriber ID/Group ID

- ✓ Fee Schedule
- ✓ Case Type
- ✓ Limitations/ Authorizations
- ✓ Primary/Billing Provider
- ✓ Cost Shares

Hour 3
Risk Management Front Office Documentation Procedures
Patient Identity confirmation – The Patriot Act
Patient Intake Forms
- ✓ Intake Form Bias
- ✓ HIPAA Forms
- ✓ Non-Pregnancy Verification
- ✓ Permission to Treat a Minor
- ✓ Informed Consent
- Coordinating Benefits – The Birthday Rule

Hour 4
Risk Management – Financial Policies and Responsibilities
- Co-pay, deductible collection, and cash procedures
- Medicare Plans
- Part A, B, C, D, F, G, N
- Financial Policies and Responsibilities
- Medicare Medigap, Secondaries, and the QMB patient

Hour 5
- The Anti-Kickback Statutes in Chiropractic
- The No Surprises Act

Hour 6
Risk Management – Documentation and Recordkeeping
- Basics of Documentation and Coding
- The Medicare Initial Encounter Report
- E/M Guidelines and Documentation
- The SOAP Note
- PART
- The Importance of the Outcome Assessment Tests
- The Assessment and Medical Necessity

Hour 7
Risk Management – Billing and Coding
- Correct Utilization of Modifiers
- The 25 and 59 Modifiers Mine Field

- The Advance Beneficiary Notice (ABN) Regulations

Hour 8

- Basic of the 1500 Claim Form
- Diagnosis Pointing
- ICD-10 Coding Concepts
- Updates in the ICD-10 Codes
- Questions and Answers